

UPL Limited

Regd. Office : 3-11, G.I.D.C., Vapi, Dist : Valsad, Gujarat - 396195

Segmentwise Revenue, Results and Capital Employed for the Quarter and Nine Months Ended 31st December, 2015

(Rs in lacs)

Sr. No.	Particulars	Quarter ended 31.12.2015 (Unaudited)	Quarter ended 30.09.2015 (Unaudited)	Quarter ended 31.12.2014 (Unaudited)	Nine months ended 31.12.2015 (Unaudited)	Nine months ended 31.12.2014 (Unaudited)	Year ended 31.03.2015 (Audited)
1	Income from Operations (net)						
a	Agro Activities	130,042	144,432	115,960	422,869	374,545	491,471
b	Non Agro Activities	20,643	22,250	22,033	61,009	65,266	86,509
c	Unallocated	412	105	132	830	395	942
	Total	151,097	166,787	138,125	484,708	440,206	578,922
	Less: Inter - Segment Revenue	11,183	10,572	10,791	31,142	35,472	45,423
	Net Sales from Operations	139,914	156,215	127,334	453,566	404,734	533,499
2	Segment Results						
a	Agro Activities	15,477	23,817	13,301	68,422	45,098	59,002
b	Non Agro Activities	3,899	3,144	2,822	8,643	5,979	8,524
	Total	19,376	26,961	16,123	77,065	51,077	67,526
	Less :						
	(i) Finance Costs	4,953	3,760	(1,920)	13,018	1,154	3,527
	(ii) Unallocable Expenditure / Income (net)	8,316	(12,878)	6,450	3,685	1,353	5,925
	Total Profit before Tax	6,107	36,079	11,593	60,362	48,570	58,074
3	Capital Employed (Segment Assets - Segment Liabilities)						
a	Agro Activities	392,118	387,702	264,276	392,118	264,276	237,324
b	Non Agro Activities	56,942	40,441	62,055	56,942	62,055	61,443
c	Unallocated	(42,261)	(25,636)	44,320	(42,261)	44,320	53,641
	Total	406,799	402,507	370,651	406,799	370,651	352,408

Notes :

- The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
 - Agro activity – This is the main area of the Company's operation and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
 - Non-agro activity – Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related
- Previous period's/ year's figures have been regrouped/ rearranged wherever necessary.