

**UPL Limited**  
(formerly known as United Phosphorus Limited)  
Regd. Office : 3-11, G.I.D.C., Vapi, Dist : Valsad, Gujarat - 396195  
Segmentwise Revenue, Results and Capital Employed for the Quarter ended 30th September, 2015

(Rs in lacs)

Sr. No.	Particulars	Quarter ended 30.09.2015 (Unaudited)	Quarter ended 30.06.2015 (Unaudited)	Quarter ended 30.09.2014 (Unaudited)	Half year ended 30.09.2015 (Unaudited)	Half year ended 30.09.2014 (Unaudited)	Year ended 31.03.2015 (Audited)
1	<b>Income from Operations (net)</b>						
a	Agro Activities	144,432	148,395	130,015	292,827	258,585	491,471
b	Non Agro Activities	22,250	18,116	23,477	40,366	43,233	86,509
c	Unallocated	105	313	132	418	263	942
	Total	166,787	166,824	153,624	333,611	302,081	578,922
	Less: Inter - Segment Revenue	10,572	9,387	15,378	19,959	24,681	45,423
	Net Sales from Operations	156,215	157,437	138,246	313,652	277,400	533,499
2	<b>Segment Results</b>						
a	Agro Activities	23,817	29,128	11,871	52,945	31,725	59,002
b	Non Agro Activities	3,144	1,600	1,304	4,744	3,157	8,524
	Total	26,961	30,728	13,175	57,689	34,882	67,526
	Less :						
	(i) Finance Costs	3,760	4,305	2,942	8,065	3,002	3,527
	(ii) Unallocable Expenditure / Income (net)	(12,878)	8,247	(10,995)	(4,631)	(5,097)	5,925
	<b>Total Profit before Tax</b>	36,079	18,176	21,228	54,255	36,977	58,074
3	<b>Capital Employed</b> (Segment Assets - Segment Liabilities)						
a	Agro Activities	387,702	331,463	236,649	387,702	236,649	237,324
b	Non Agro Activities	40,441	57,897	59,372	40,441	59,372	61,443
c	Unallocated	(25,636)	(23,333)	66,697	(25,636)	66,697	53,641
	<b>Total</b>	<b>402,507</b>	<b>366,027</b>	<b>362,718</b>	<b>402,507</b>	<b>362,718</b>	<b>352,408</b>

**Notes :**

- The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
  - Agro activity – This is the main area of the Company's operation and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
  - Non-agro activity – Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.
- Previous period's/ year's figures have been regrouped/ rearranged wherever necessary.