

**UPL Limited**  
(formerly known as United Phosphorus Limited)  
Regd. Office : 3-11, G.I.D.C., Vapi, Dist : Valsad, Gujarat - 396195  
Segmentwise Revenue, Results and Capital Employed for the Quarter ended 31st December, 2014

(Rs in lacs)

Sr. No.	Particulars	Quarter ended 31.12.2014 (Unaudited)	Quarter ended 30.09.2014 (Unaudited)	Quarter ended 31.12.2013 (Unaudited)	Nine months ended 31.12.2014 (Unaudited)	Nine months ended 31.12.2013 (Unaudited)	Year ended 31.03.2014 (Audited)
1	<b>Income from Operations (net)</b>						
a	Agro Activities	115,960	130,015	104,375	374,545	343,984	451,418
b	Non Agro Activities	22,033	23,477	19,796	65,266	61,402	80,555
c	Unallocated	132	132	1,183	395	1,821	1,879
	Total	138,125	153,624	125,354	440,206	407,207	533,852
	Less: Inter - Segment Revenue	10,791	15,378	10,794	35,472	29,815	37,025
	Net Sales from Operations	127,334	138,246	114,560	404,734	377,392	496,827
2	<b>Segment Results</b>						
a	Agro Activities	13,301	11,915	15,792	45,098	72,218	82,349
b	Non Agro Activities	2,822	1,304	752	5,979	3,483	4,126
	Total	16,123	13,219	16,544	51,077	75,701	86,475
	Less :						
	(i) Finance Costs	(1,920)	2,986	2,988	1,154	22,672	24,329
	(ii) Unallocable Expenditure / Income (net)	6,450	(10,995)	4,466	1,353	1,472	4,910
	(iii) Exceptional items			-		1,986	1,986
	<b>Total Profit before Tax</b>	11,593	21,228	9,090	48,570	49,571	55,250
3	<b>Capital Employed</b> (Segment Assets - Segment Liabilities)						
a	Agro Activities	227,901	216,369	246,990	227,901	246,990	201,550
b	Non Agro Activities	58,605	41,176	36,219	58,605	36,219	38,188
c	Unallocated	84,145	105,173	92,580	84,145	92,580	91,026
	<b>Total</b>	<b>370,651</b>	<b>362,718</b>	<b>375,789</b>	<b>370,651</b>	<b>375,789</b>	<b>330,764</b>

**Notes :**

- The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
  - Agro activity – This is the main area of the Company's operation and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
  - Non-agro activity – Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.
- Previous period's/ year's figures have been regrouped/ rearranged wherever necessary.