

## United Phosphorus Limited

Regd. Office : 3-11. G.I.D.C., Vapi, Dist. Valsad, Gujarat - 396195  
Segmentwise Revenue, Results and Capital Employed for the Quarter ended 30th June, 2013

(Rs in lacs)

Sr. No.	Particulars	Quarter ended 30.06.2013 (Unaudited)	Quarter ended 31.03.2013 (Audited) (Refer Note 2)	Quarter ended 30.06.2012 (Unaudited)	Year ended 31.03.2013 (Audited)
1	<b>Income from Operations (net)</b>				
a	Agro Activities	123,703	80,224	87,597	351,987
b	Non Agro Activities	22,618	19,412	14,871	62,957
c	Unallocated	351	233	335	638
	Total	146,672	99,869	102,803	415,582
	Less: Inter - Segment Revenue	11,829	7,872	5,357	21,638
	Net Income from Operations	134,843	91,997	97,446	393,944
2	<b>Segment Results</b>				
a	Agro Activities	27,843	8,509	19,347	48,551
b	Non Agro Activities	2,079	646	3,182	6,289
	Total	29,922	9,155	22,529	54,840
	Less :				
	(i) Interest and Other Finance Charges	5,925	5,854	1,782	10,599
	(ii) Unallocable Expenditure / Income (net)	3,519	9,611	2,727	14,519
	<b>Total Profit before Tax</b>	20,478	(6,310)	18,020	29,722
3	<b>Capital Employed</b> (Segment Assets - Segment Liabilities)				
a	Agro Activities	290,278	257,601	232,398	257,601
b	Non Agro Activities	33,923	32,200	34,796	32,200
c	Unallocated	25,991	45,968	91,304	45,968
	<b>Total</b>	<b>350,192</b>	<b>335,769</b>	<b>358,498</b>	<b>335,769</b>

**Note :**

- 1 The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
  - a) Agro activity – This is the main area of the Company's operation and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
  - b) Non-agro activity – Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.
- 2 The figures for the quarter ended 31st March 2013 are the balancing figures between the Audited figures in respect of the full financial year 2012-2013 and the year to date figures up to the third quarter ending 31st December 2012.
- 3 Previous periods/ years figures have been regrouped/ rearranged wherever necessary.