

UPL Limited
(formerly known as United Phosphorus Limited)
Regd. Office : 3-11. G.I.D.C., Vapi, Dist. Valsad, Gujarat - 396195
Segmentwise Revenue, Results and Capital Employed for the Quarter ended 31st December, 2013

(Rs. In Lacs)

Sr. No.	Particulars	Quarter ended 31.12.2013 (Unaudited)	Quarter ended 30.09.2013 (Unaudited)	Quarter ended 31.12.2012 (Unaudited)	Nine Months ended 31.12.2013 (Unaudited)	Nine Months ended 31.12.2012 (Unaudited)	Year ended 31.03.2013 (Audited)
1	Income from Operations (net)						
a	Agro Activities	104,375	115,905	98,283	343,984	271,074	351,987
b	Non Agro Activities	19,796	18,988	14,426	61,402	43,565	62,957
c	Unallocated	1,183	287	405	1,821	1,075	638
	Total	125,354	135,180	113,114	407,207	315,714	415,582
	Less: Inter - Segment Revenue	10,794	7,191	4,610	29,815	13,767	21,638
	Net Sales from Operations	114,560	127,989	108,504	377,392	301,947	393,944
2	Segment Results						
a	Agro Activities	15,792	28,583	8,127	72,218	40,042	48,551
b	Non Agro Activities	752	652	1,397	3,483	5,643	6,289
	Total	16,544	29,235	9,524	75,701	45,685	54,840
	Less :						
	(i) Interest and Other Finance Charges	2,988	13,921	5,856	22,672	4,745	10,599
	(ii) Unallocable Expenditure / Income (net)	4,466	(6,675)	(3,385)	1,472	4,908	14,519
	(iii) Exceptional items	-	1,986		1,986		
	Total Profit before Tax	9,090	20,003	7,053	49,571	36,032	29,722
3	Capital Employed (Segment Assets - Segment Liabilities)						
a	Agro Activities	246,990	254,784	263,375	246,990	263,375	257,601
b	Non Agro Activities	36,219	35,772	34,229	36,219	34,229	32,200
c	Unallocated	92,580	78,029	55,943	92,580	55,943	45,968
	Total	375,789	368,585	353,547	375,789	353,547	335,769

Notes :

- The business of the Company is divided into two business segments. These segments are the basis for management control and hence form the basis for reporting. The business of each segment comprises of:
 - Agro activity – This is the main area of the Company's operations and includes the manufacture and marketing of conventional agrochemical products, seeds and other agricultural related products.
 - Non-agro activity – Non agro activities includes manufacture and marketing of industrial chemicals and other non agricultural related products.
- Previous Period's/ Year's figures have been regrouped/ rearranged wherever necessary.