



United Phosphorus Limited

Consolidated Unaudited Results

For the Period Apr 09 To Jun 09.

23rd July 2009

*Global Manufacturer Supplier & Distributor of
Crop Protection Products*

Financial Results Apr -Jun 09

Particulars	Rs in Lacs		
	Three Months ended 30.06.2009	Three Months ended 30.06.2008	Previous Year ended 31.03.2009
	Unaudited	Unaudited	Audited
Income			
a) Net Sales	161,540	128,101	480,212
b) Other Income from Operations	2,228	1,830	12,954
Total Income	163,768	129,931	493,166
Expenditure			
a) Consumption of Raw Materials, Packing Material, Traded goods & Increase / Decrease in stock	95,505	69,761	245,115
b) Employee Cost	12,472	11,836	47,936
c) Depreciation / Amortisation	5,014	3,776	19,269
d) Other Expenses	25,087	23,242	105,629
Total	138,078	108,615	417,949
Profit from Operations before Other Income, Interest and Exceptional items	25,690	21,316	75,217
Other Income	650	1,474	4,184
Profit from Operations before Interest and Exceptional items	26,340	22,790	79,401
Interest and Finance Cost	5,779	6,343	29,189
Profit after Interest but before Exceptional Items	20,561	16,447	50,212
Exceptional Items			1,007
Profit / (Loss) from Ordinary Activities before Tax	20,561	16,447	49,205
Tax expense	2,675	1,904	2,692
Net Profit / (Loss) from Ordinary Activities after Tax	17,886	14,543	46,513
Add/(Less) Income from Associate Co	(258)	224	1,995
Net Profit After Tax with Income from Associate Co.	17,628	14,767	48,508



Comparative Results of 1st Qtr of 09 -10

Particulars	Qtr Ending June 09			Qtr Ending June 08			Growth
	Lacs	Lacs	%	Lacs	Lacs	%	%
Gross Revenues		164,418	100%		131,405	100%	25%
Domestic Revenues		36,830	22%		28,615	22%	29%
International Revenues		127,588	78%		102,790	78%	24%
Cost of Goods Sold		107,544	65%		82,300	63%	31%
Gross Margin		56,874	35%		49,105	37%	16%
Overheads		25,520	16%		22,539	17%	13%
EBDITA		31,354	19%		26,566	20%	18%
Depreciation & Amorisation		5,014	3%		3,776	3%	33%
Interest & Finance Charges		5,779	4%		6,343	5%	-9%
Income From Associates		(258)	0%		224	0%	-215%
Profit Before Tax		20,303	12%		16,671	13%	22%
Provision for Tax - Current		1,692	1%		986	1%	72%
Provision for Tax - Deferred		983	1%		918	1%	7%
Profit After Tax		17,628	11%		14,767	11%	19%



Income by Region - 1st Qtr 09

Region	1st Qtr of 09		1st Qtr of 08		Growth	
	Lacs	%	Lacs	%	Lacs	%
North America	43,793	27%	35,343	27%	8,450	24%
India	36,830	22%	28,615	22%	8,215	29%
Europe	48,547	30%	41,773	32%	6,774	16%
Rest of World	35,248	21%	25,674	20%	9,574	37%
Total	164,418	100%	131,405	100%	33013	25%



Sales Analysis

Analysis of Sales of Products for Apr 09 - Jun 09				
Particulars	Apr-Jun 09	Apr-Jun 08	Rs in Crore	
			Increase	%
Sales	1616	1287	329	26%
Exchange Impact			84	7%
Rate Variance			54	4%
Quantity Variance			191	15%



Working Capital Analysis

Particulars		31-03-09 12 m	30-06-09 3m		Incr Over Mar 09
Turnover	Rs. Crs	4,802	1,615		
Inventory	Rs. Crs	1,685	1,471		-214
No of Days		128	83		-45
Receivables	Rs. Crs	1,021	1,658		637
No of Days		78	94		16
Payables	Rs. Crs	1,505	1,467		-38
No of Days		114	83		32
Net Working Capital	Rs. Crs	1,201	1,662		461
Net Working Capital Days/ Sales		91	94		3



Thank You

